

TEO STOLL

Automation Engineer | AI Agent Systems | Identity & Cloud Infrastructure

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PROFESSIONAL SUMMARY

Automation Engineer with 5+ years designing and shipping enterprise workflow automation, identity infrastructure, and autonomous AI agent systems for teams Org wide. Combines hands-on requirements discovery with production-grade engineering - error handling, observability, and documentation built in from day one. Google Associate Cloud Engineer certified (July 2026).

RELEVANT EXPERIENCE

Sprout Social — November 2020 – Present

Automation Engineer *September 2024 – Present*

- Replaced a fully manual onboarding-scheduling process (100+ calendar invites per new hire across three org tracks and three regions) with an automated Okta Workflows + SnapLogic + Google Calendar API pipeline that auto-assigns meetings by role, division, and location for every cohort
- Designed and built a Slack hosted (Deno SDK) contract renewal automation platform that generates renewal decks and matching pricing calculators on demand from Salesforce data, with built-in error classification, automatic Jira ticketing, and usage analytics.
- Architected an 11 agent AI orchestration system (Relevance AI) that automates competitive intelligence generation for Sales Engineers and AEs, replacing a fully manual, static process; led a phased 4-phase rollout from MVP to full team deployment.
- Built an automated SaaS license-rightsizing pipeline (Okta + Productiv) that flags inactive users ahead of renewal deadlines, targeting 10-20% lower license spend and accuracy gains from ~70% to 95%+
- Designed and shipped a production AI pipeline (Salesforce + SnapLogic + LLM APIs) that detects at-risk invoices and auto-generates account-specific action briefs, delivered daily to Account Executives and Renewal Managers, reducing time-to-resolution on billing blockers and protecting commission integrity
- Built a unified error-handling pipeline that classifies and logs failures to Elastic, auto-generates Jira bug tickets with diagnostic logs, and triggers a triage agent that cross-references similar tickets to suggest root cause and resolution, cutting time-to-resolution on 200+ pipeline-error tickets (~40% of team volume) handled annually.
- Administer and expand Claude Enterprise deployment: designed, built and maintaining the org's plugin repository (GitHub-synced, deployed enterprise-wide) with standardized naming conventions and process documentation, architected Okta-synced groups to segment plugin access by team, enabling MCP connections.
- Also shipped AI agents for automated Salesforce account-plan enrichment, customer outreach automation, and AI-powered slide-deck generation from existing templates, across Sales and CX teams.

Senior AV & Systems Administrator *March 2023 – September 2024*

- Led a full OneLogin-to-Okta identity platform migration and built automated Okta workflows for onboarding/offboarding across Okta, Atlassian, Google Workspace, and Slack, documented across multiple Confluence architecture guides.
- Owned recurring monthly security compliance audits across Crowdstrike, Intune, and Jamf (sustained for 2+ years) and built operational dashboards aggregating that data for real-time visibility into compliance posture and endpoint health, replacing fragmented manual tracking.
- Recipient of Sprout Social's Value Award Fall 2024, a peer-nominated, company-wide recognition for embodying Sprout's core values, "Change the Game", "Be a Joy To Work With", "Put Your Name On It", and "All In, All Together"

AV & Systems Administrator *November 2020 – March 2023*

- Managed service desk operations and escalations, led AV initiatives and live-streamed corporate events, and administered identity provisioning and SSO integrations across 200+ applications.

TECHNICAL SKILLS

- **Workflow Automation & Integration:** SnapLogic, Okta Workflows, APIs, Webhooks, RPA, Scripting, Zapier
- **AI & Agent Development:** Anthropic Claude, Relevance AI, MCP (Model Context Protocol), Google Gemini, OpenAI ChatGPT, AI Ops, Prompt Engineering
- **Cloud & Platform Engineering:** Google Cloud Platform (GCP), Google Cloud Run, Google Workspace APIs, Microsoft 365, Microsoft Graph API
- **Identity & Endpoint Management:** Okta (SSO, SAML, OIDC, SCIM, Workflows), Jamf, Microsoft Intune, OneLogin, Productiv, DNSFilter, Crowdstrike, Sophos
- **Programming & Scripting:** Python, JavaScript, TypeScript, Bash, SDKs
- **Analytics & Observability:** Tableau, Jira, Confluence, Elastic, Agile/Scrum

CERTIFICATIONS

- Google Associate Cloud Engineer (July 2026)
- Okta Certified Workflows – Specialty (November 2024)
- Okta Certified Professional (October 2024)
- Jamf Certified Tech - Jamf 200 (December 2022)
- Certified AI Ops Lead — Relevance AI (September 2025)
- Okta Certified Administrator (October 2024)
- Agile Scrum Essentials – Professional Designations (May 2024)

EDUCATION

Berklee College of Music 2009

Bachelor of Music – Music Production and Engineering, Boston, MA